

It's not just software, It's service.



CareRevolution®

FEELING OVERWHELMED?

It's 7 p.m. You're still at the office checking patient bills, and somebody misplaced two charts. Your staff can't keep up with the torrent of paperwork. Rejected insurance claims keep mounting, and cash flow is in a critical condition. Prognosis for tomorrow? A carbon copy of today.

If these symptoms sound painfully familiar, CareRevolution is the solution that can relieve these headaches—and get your information management system in top condition to help your practice thrive.

PRACTICE MANAGEMENT PERFECTED

CareRevolution automates every detail of patient care. In addition to state-of-the-art practice management features, it gives you the functionality of the best electronic medical records.

- | | |
|---|--|
| <ul style="list-style-type: none">○ Check practice performance at a glance○ Create custom reports “on the fly”○ Eliminate lost charts. Access patient records and other information immediately from anywhere○ Eliminate superbills, charge posting, lost charges, and paper statement processing.○ Reduce the cost of transcription, filing, retrieval, and supplies | <ul style="list-style-type: none">○ Increase E&M code reimbursement with confidence.○ Reduce paper insurance claims and insurance rejections.○ Track patient compliance with protocols.○ Collect outcomes and utilization data.○ Identify and contact patients for follow-ups.○ Increase productivity, efficiency, patient satisfaction, and profitability. |
|---|--|

- ✓ **SEE EVERYTHING AT A GLANCE** You can review schedules, billing, e-mail, lab results, transcription, messages, and overall practice performance data—even keep tabs on the weather and stock market.
- ✓ **IMPROVE PATIENT CARE AND PROFITABILITY** Our Clinical Even Manager (CEM) allows you to search the database for specific clinical events. With this unique feature you can, for example, generate a list of all male patients over 50 who have not had a PSA. Or view all diabetic patients who need foot exams or hemoglobin checks. Or see which pediatric patients are due for a specific immunization or any clinical tracking you need to ensure your patients receive optimum care.

REENGINEERING THE MEDICAL PRACTICE

FINALLY! EFFICIENT, SEAMLESS INFORMATION MANAGEMENT

For years, medical practices have been forced to rely on a computer system for billing and a manual system for medical records. The only alternative has been to use “integrated” software that doesn’t cleanly optimize the two. Until now. CareRevolution was developed to help medical practices run more efficiently and profitably with a single, point-of-care system.

This system delivers significant cost savings and revenue enhancements. It eliminates lost charges, chart pulls, charge posting, and the need for transcription. It also increases E&M code revenues while helping to improve overall patient care.

The combination of these results is a compelling return on investment whereby CareRevolution more than pays for itself. Our consultants can show you the many ways CareRevolution can have a healthy effect on your bottom line.

A TRULY UNIFIED APPROACH TO PRACTICE MANAGEMENT

CareRevolution doesn’t simply patch together software modules like systems that claim to be “integrated.” It is designed and engineered as a comprehensive point-of-care information management system. There’s only one database, so data doesn’t have to pass from one module to another. When CareRevolution is upgraded everything is upgraded--not just the practice management or electronic medical records. You get more capabilities, not incompatibilities.

- ✓ From patient scheduling to prescription writing to protocol compliance tracking, CareRevolution gives you the tools you need to save time, reduce costs, and work more efficiently
- ✓ Access information anywhere. You can use CareRevolution in the office or access it online from the hospital, or you home computer, or from the hotel while vacationing.
- ✓ Train your way. Take your choice of live, on-site training, distance learning or recorded training sessions. We are a clear leader in the delivery of expert training at the right place, the right time, and the right price.
- ✓ With 24/7 support, we’re always there to give you reliable backup plus the added advantages of practice monitoring services.

**1115 Main St.
Wheeling, WV 26003
(800) 777-9314**

SANTCO INC.

IMPLEMENTATION

SIMPLE START-UP, EASY TO LEARN, EASY TO USE!

We know that a new computer system is a leap of faith on your part. But you can count on flawless implementation and quickly see major gains in productivity. Here's why:

- ✓ **IMPLEMENTATIONS DESIGNED TO HELP YOU SUCCEED**
A project manager is assigned to get you underway as easily and effectively as possible. Our implementation team will work with you and your staff to develop a detailed implementation plan, which will optimize CareRevolution's extensive training, support and services. Your staff will learn to use CareRevolution effectively to ensure satisfaction-guaranteed results.
- ✓ **FLEXIBLE TRAINING** We understand that you and your staff don't have hours of extra time and travel dollars to spend on training classes. That's why we've developed instructor-led distance learning using the latest technology through the internet to provide computer-based training programs that give you maximum flexibility in training. You learn on your schedule--from your office or even from your home. Our computer-based training has been designed using short, targeted subjects so your staff can focus on what they need to know to perform their job effectively. We'll show you how to begin using CareRevolution in simple steps, so your staff doesn't have to absorb everything at once.
- ✓ **PROCEDURES DESIGNED TO ENHANCE PROFITABILITY** With our exclusive Best Practices Manual, we'll show you how to turn your practice into a productivity machine. It provides detail procedures to get the right information into CareRevolution. This is in sharp contrast to most user's manuals that simply show you how to use the software. Since it's online, the Best Practices manual allows convenient, rapid access so you can apply strategies quickly and easily to help you operate more smoothly and more profitably.
- ✓ **PRACTICE PERFORMANCE MONITORING** To keep you successful, we closely monitor your practice performance for 90 days after your go-live date. We receive clean claims percentage, claims rejections, accounts receivable aging, credit balances, monthly reports, unposted batches, bad addresses, and many other performance indicators. Then we suggest improvements to enhance practice performance.

PRACTICALLY PAINLESS INSTALLATION

- Empowered project manager.
- Detailed implementation plan.
- Best practices manual.
- Online rapid access to help.
- Practice performance monitoring.

TRAINING AT YOUR CONVENIENCE

- Instructor led, on-site or classroom training plans to fit your needs.
- Distance learning and computer-based training at your offices on your schedule.
- Customized training for each employee's requirements.

ASSEESING YOUR PRIORITIES

Your Practice may have three physicians, or it may be a multi-specialty clinic with numerous sites and hundreds of employees.

Just as each patient has unique needs, so does every practice. We can help you access your specific requirements and review the most effective choices to get results. Together, we'll custom-tailor capabilities to help achieve significant, quantifiable gains in quality of care, profitability, and productivity.

ASP OPTION

With our Application Service Provider (ASP) option, onsite equipment is limited to such standard items as PCs, printers, and scanners. Through PCs, you log into our data center, where the CareRevolution software actually runs on our Oracle servers.

Your practice database is securely hosted, 100% HIPAA compliance. You can also rely on us for complete offsite daily backup of your data. Also, you never have to worry about the expense and headaches of server administrators, software upgrades, or database management.

In addition to reducing your operating costs, ASP conserves your cash by minimizing your investment in hardware. You pay only a small monthly fee which also includes implementation, software and upgrades as well as database server support and maintenance. In short, ASP is a great option if you want to spend less and enjoy the highest degree of flexibility and performance.

TURNKEY OPTION

In some situations, customers may prefer a turnkey approach. If this is your preference, we can asses your needs, configure your system, and assist you in the order process to ensure the right solution for you.

Your staff will handle additional tasks, such as data backups and software upgrades. We will provide a single point of contact providing diagnostic triage for both software and hardware issues. If we diagnose a hardware problem, we will help facilitate a service call from your hardware supplier.

**1115 Main St.
Wheeling, WV 26003
(800) 777-9314**

SANTCO INC.

CAREREVOLUTIONS/ASP ADVANTAGES

- 100% HIPPA compliant for security
- Easier installation and maintenance
- Preserves cost
- Minimal equipment
- Upgrades and maintenance included
- Total security
- Daily backup with offsite storage
- Prompt problem resolution
- Constant system monitoring
- Money-back guarantee

SIMPLE AND CAREFREE

CareRevolution is incredibly easy to get running. With our ASP option, your technical requirements are handled by our staff. Essentially, all you need are up-to-date PC's and a dedicated, high-speed telecommunications line.

We will provide you with a complete list of necessary equipment prior to beginning your installation. We will also work closely with your hardware vendors or consultants to find the most cost-effective, hassle-free way to get you up and running

SYSTEM REQUIREMENTS

- Windows NT or 2000
- 32-bit processors at all workstations.

CareIntelligence

Adhoc reporting shouldn't require a programmer.

With CareIntelligence, accessing the clinical and financial data and building reports for your practice is just a drag-and-drop away. Whether it is reviewing all patients on Coumadin who have not had a PT in the last two weeks, or graphing a payor mix by physicians and diagnosis code, CareIntelligence lets you work with your data in a quick and easy manner. This unique reporting tool draws data directly from the Oracle database on a real-time basis. Information is available to you immediately to help you make the important decisions for your practice. Increase your revenues and improve patient care with more informed decisions.

- Drag and drop queries
- Query both clinical and financial data
- Scheduler allows you to run reports at your convenience
- Drill down capabilities
- Real-time reporting directly from your live database

MEDCIN® STRUCTURED CLINICAL KNOWLEDGE BASE

To be useable, a medical knowledge base has to offer technology that supports the documentation on any clinical interaction. The format must provide a fast, easy-to-use approach. MEDCIN is such an offering. The Intelligent Prompting presentation presents a short, relevant list of these MEDCIN terms for rapid documentation. Each term within the knowledge base is supported and associated by clinical relevance to other terms. MEDCIN's presentation engine provides these medical relationships through multiple clinical hierarchies for each MEDCIN term. For example, chest pain is related to fever in the diagnosis of bacterial endocarditis, but not in the diagnosis of angina. MEDCIN includes millions of these medical relationships.

MEDCIN includes more than 175,000 clinical data elements encompassing symptoms, history, physical, examination, test, diagnosis, and therapy. Virtually the entire clinical encounter can be encoded. Additionally, MEDCIN's Intelligent Prompting tables provide a means for displaying only clinically relevant items, thus avoiding the problem of overwhelming a user with too much information.

MEDCIN's knowledge base is embedded into the CareRevolution point-of-care solution. This allows the physician an additional option for documenting their progress notes. By using MEDCIN, your charges are automatically populated and your electronic chart is updated with vital information as you point and click your way through documenting your visit. Based on the extent of your documentation, the system recommends an E & M code.

- E & M Coding Advisor
- Intelligent Prompting
- Hyperlinks to database elements
- Over 175,000 clinical data elements
- Customizable forms for templated documentation
- Intelligent filtering for medical information
- Clinically precise phrasing
- Unique, permanent, and concept-independent identifiers
- Links to other coding systems, ICD9, etc.
- Updated data files are available twice per year

eSuperbill

COMPLETELY CUSTOMIZABLE FOR YOUR PRACTICE

Finally, a way to ease your practice into an electronic medical record. The eSuperbill does more than just automate the paper superbill process. Information recorded in the eSuperbill automatically becomes part of the patient's electronic medical record. Charges are automatically populated so you can forget about lost superbills, thus avoiding lost charges.

Alpha II CodeWizard

AUTOMATICALLY SCRUTINIZE YOUR CODING!

Medical coding is one of the most important challenges healthcare professionals face today. Errors in coding can mean lost revenue, audits, and legal penalties. In healthcare, coding equals money. The average physician practice loses \$50,000 a year due to incorrect coding. Each year, coding has become more demanding. Now, with the implementation CMS's Correct Coding Initiative/Policy, there's no room for error. Alpha II CodeWizard is embedded in our CareRevolution solution to help you address these issues. Alpha II scrutinizes your encounters just like a carrier does, so your reimbursement won't be compromised or delayed by coding errors. In a batch mode or on a real-time basis as you enter your patient charges, it identifies error and generates a report that specifies the problem and explains the error

**1115 Main St.
Wheeling, WV 26003
(800) 777-9314**

SANTCO INC.

FIND CODING ERRORS BEFORE THE CARRIER EVER SEES THE CLAIM

- Applies CCP edits for bundling/unbundling
- Edits for ICD-9 codes that do not support a selected CPT code
- Identifies applicable and mandatory modifiers for selected CPT code
- Sequence CPT codes in correct order based on RVU's
- Checks for medical necessity by justifying the ICD-9 code to the CPT code
- Evaluates which ICD-9 code should primary for a given CPT code
- Identifies ICD-9 codes at ultimate specificity.
- Sequences ICD-9 codes bases on acuity and severity
- Identifies starred procedures